

William Ferguson, Jr.



Chairman and Founder

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Bill Ferguson excels at developing the underlying strategy that drives successful projects. His specialty areas include transportation, Department of Defense base reuse, land use, and community development.

Bill planned and implemented a strategy that resulted in congressional approval of \$265 million for several lines of credit that enabled his client to build two phases of a toll road. He also led the lobbying team that established a new, innovative financing provision for the client enabling the agency to build a third phase of toll road and became the basis for the Transportation Infrastructure Finance and Innovation Act (TIFIA) chapter in TEA-21, which has extended special financing benefits to communities nationwide.

Under Bill's leadership, the company has been in the forefront of base reuse and redevelopment efforts nationwide. In 1985, three years before the current Base Realignment and Closure process was implemented, Bill led TFG's representation of a succession of companies, and finally, the City of Novato, California, in the successful reuse of Hamilton Air Force Base, in Marin County. Bill worked to accelerate the cleanup of a previously undisclosed landfill, renegotiate the original sales agreement and resolve a series of regulatory impediments to the cost-effective reuse of the property. Each of these successes required substantial interaction with federal agencies and the adoption of numerous pieces of authorization and appropriations legislation.

Bill works tirelessly on behalf of the firm's clients and is uncompromising about customer service and commitment to excellence. He established and maintains the highest ethical standards for the work of TFG.

Bill received a B.A. in History and Political Science from Michigan State University and attended the University of Southern California, Washington Public Affairs Center; Boston University, Department of Urban Affairs; and Harvard University, Kennedy School of Government. Bill is a Member of Board of Directors for eCivis; is a Member of the Board of Stop It Now!, a non-profit dedicated to preventing child sexual abuse; and is a member of the Urban Land Institute.

Practice Areas: [Transportation](#)
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[Transportation](#)
[Water Resources](#)

Results: [Federal Funding for Innovative Technologies](#)
[Helping Communities Fund Innovative Energy](#)

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